



Capabilities Statement

Superior Services & Associates, LLC
Delores Flowers, President
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CORE COMPETENCIES

Superior Services & Associates, Inc. (SSAI) is a Black American, woman owned, small disadvantaged business that is a certified HUBZone, Small Business Enterprise (SBE) by the District of Columbia (District) Department of Small and Local Business Development (DSLBD) company that provides full service janitorial, cleaning and firing range lead abatement services to more than 57 customers throughout the National Capital Region. With more than 30 years of full-service janitorial services experience, SSAI has 87 motivated and skilled employees managing in excess of 3M square feet annually.

SSAI offers client-specific services that are efficient, reliable, scalable, environmentally friendly, and incorporate industry best practices instituted in response to COVID-19, ensuring the safety of our employees and our clients' facilities and occupants.

Our managerial and cleaning staff are professionally trained and certified in OSHA Compliance and Bloodborne Pathogens, Lead Abatement and Awareness, Green Cleaning, and Floor Care and Maintenance. Additionally, our staff attend regularly scheduled annual refresher training to maintain certifications and keep abreast of industry best practices.

SSAI provides comprehensive janitorial and lead abatement services performed by certified industry professionals and trained cleaning crews based on the unique needs of our clients for daily, weekly, monthly, quarterly, semi-annual and/or annual cleaning, sanitation, waste management, and maintenance.

- Janitorial Services
- Green Cleaning Program
- HAZMAT Cleaning
- Floor Care (buff, scrub, seal, and polish)
- Carpet and Window
- Firing Range Lead Abatement
- Restroom Sanitation & Restocking
- 24/7 Emergency Response (flood and infectious disease, bloodborne pathogens cleaning and disinfecting)
- Facilities Support Services
- Snow and Ice Removal
- Lawn Care
- Power Washing, Shelter Cleaning
- Granite, Stone and Other Kinds of Tile Cleaning
- General Carpentry and Painting
- Apartment Turnover Cleaning
- Medical Cleaning Doctor and Dentist Offices
- Specialty cleaning – Pneumonia, Tuberculosis, COVID-19





QUALITY COMMITMENT

At SSAI, we're committed to exceeding your expectations and ensuring your complete satisfaction. Our team of experienced contract managers work diligently with our government customers to ensure the quality of our service is unparalleled and all performance metrics are met.



Washington D.C. Dept. of General Services

Metropolitan Police Department
2M sq. ft./ 2012-present

SSAI is responsible for the cleaning of MPD Districts, Substations, Training Academy, Rifle Range, Henry Daly Building and other buildings on a daily and weekly basis. We use registered and labeled EPA approved hospital-grade cleaners and disinfectants to clean HIV infected prisoners, staph, tuberculosis and 99 percent of the highly infectious, contagious and communicable disease known.

Washington D.C. Dept. of General Services

Fire and Emergency Medical Services
2M sq. ft./ 2012-present

SSAI provides regularly scheduled janitorial cleaning services for FEMS fire stations, Training Academy, Fire Boat, Warehouse, and other FEMS facilities. SSAI is also responsible for collecting and disposing biohazardous waste from all FEMS facilities and their disposal at the appropriate environmental disposal sites. In addition, upon request, SSAI provides deep cleaning for ambulances and fire trucks using EPA-approved hospital-grade disinfectants.

Other Highlighted Contracts

Companies Small and Large
100K+ sq. ft.

- ✓ The Frank D. Reeves Center of Municipal Affairs
- ✓ The DC Armory
- ✓ The WDC Department of Health
- ✓ WDC Department of Public Works
- ✓ Department of the Navy – Navy Yard, Naval Observatory
- ✓ Children's Hospital – WDC, Laurel, MD
- ✓ Washington Redskins – subcontractor
- ✓ Nationals Baseball Team – subcontractor

DIFFERENTIATORS

SSAI has the capability to provide individual services or meet the need for integrated services as a single source solution. Our janitorial program provides security protocols, superior on-site service, effective project management, dynamic supervision and monitoring procedures, product technology, application expertise, process knowledge, cost control, and consistent communication for seamless continuity in service.

COMPANY PROFILE

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